# **Paris Real Estate Week**

A week of MIPIM and Propel events dedicated to property, cities & innovation

14 - 17 September 2020 • Paris, France

Conferences & events programme







mipim **Urban Forum** 

Forum de la Ville

Hospitality Summit

by mipim



## What is The Paris Real Estate Week?

A week of MIPIM and PROPFI events dedicated to property, cities and innovation.

The Paris Real Estate Week is the first event to trigger business rebound gathering international real estate leaders who wish to reconnect, benefit from timely content and prepare future investment strategies, to speed the recovery of the property industry.

With a new concept, the Paris Real Estate Week offers a full programme of thought-inspiring keynotes, conference sessions and networking events around 5 main topics:



**Innovation** 



Urban **Environment** 



Investment



Hospitality



**Diversity** 

The first days of the Paris Real Estate Week focus on innovation in real estate

Propel by MIPIM becomes the Week's flagship event with conference sessions, networking opportunities and an exhibition area that will address key topics such as data, sustainable development, talent, investing in innovation, and the user experience.

Throughout the week, take the opportunity to attend events that made the success of MIPIM Cannes such as the Awards Ceremony & Dinner, the Startup Competition Finals and the Hospitality Summit.

To complete this unrivaled programme, MIPIM organises the MIPIM Urban Forum. Themed around "Embracing change", the sessions will be designed to analyse all the factors that have changed our urban lives and how they impact the industry and urban development. A "City Forum" dedicated to decision-makers from French local authorities will also take place on 16 September to encourage the sharing of experiences and provide an initial assessment of how Covid-19 has affected real estate.

Our partners will enrich this insightful week with the Gend'her networking breakfast organized with Business Immo and KPMG and The Young Leaders networking event brought to you by the Institut Choiseul.











# **NOT TO BE MISSED**



**Propel by MIPIM** is delighted to welcome **Steve Wozniak**, Apple co-founder and forward-thinking entrepreneur for a moderated chat.

Thinking differently to deliver innovative solutions is the DNA of Steve Wozniak, who revolutionized the world of technology.

Throughout his career, Steve Wozniak has shown how a business successfully transforms and flourishes through the capacity to innovate. More than ever, technology is an integral part of our lives and the real estate industry is no exception. Its entire ecosystem is reinventing itself.

Tuesday 15 September, 14:30-15:15



**MIPIM Urban Forum** is pleased to welcome **Nicolas Sarkozy** former President of the French Republic.

Widely considered one of the most influential of French presidents to date, Nicolas Sarkozy offers an unparalleled analysis of the most pressing issues of our time.

Nicolas Sarkozy served as the 23<sup>rd</sup> President of the French Republic (2007 to 2012). Prior to his presidency, Sarkozy served as Minister of State, Minister of the Interior and Spatial Planning and Minister of the Economy, Finance and Industry. A visionary leader who has dedicated his life to public service, Sarkozy is widely recognized for his hands-on tactics and straightforward approach in dealing with the most critical issues of our time-foreign policy, national security, global economics and immigration. Integral in the international community's response to Libya's civil war, he was also involved with brokering an end to the August 2008 conflict between Russia and Georgia and led the European Union's response in establishing the G20 summits. Pragmatic and decisive, Sarkozy was at the forefront of the response to end the Euro Crisis and directed the bridging of a multi-year gap between the leaders of France and Germany. The recipient of numerous humanitarian awards and accolades and the author of several books on politics and the issues facing modern democracies, Sarkozy shares with audiences his perspective on the future and solutions to the challenges we face in the 21<sup>st</sup> century.

Wednesday 16 September, 9:00-9:45

# They will be at the Paris Real Estate Week:



**RUDY AERNOUDT** Chief Economist **European Commission** 



**GILLES BABINET** CEO LAITAO



**DANIEL BERGER** Investment Director Real Estate (Europe) **AustralianSuper** 



**AARON BLOCK** Co-Founder and Managing Director MetaProp



TOM BLOXHAM MBE Chairman **Urban Splash** 



**FRANÇOIS BONNEAU** Président de la Région Centre-Val de Loire



MÉKA BRUNEL CEO Gecina



**FAISAL BUTT** Founder & CEO Pi Labs



**PUNEET CHHATWAL** Managing Director & Chief Executive Officer The Indian Hotels Company Limited



**CECILE DE GUILLEBON** Renault VP Real Estate & Facility Management



**JOHN ECKBERT FIVE GUYS** 



**RÉGINE ENGSTRÖM** Chief Executive Officer Directrice des Partenariats Stratégiques NSE et Directrice de la RSE NEXITY



**CLAIRE FLURIN** R&D + Innovation Director **Keys AM** 



**JAEBADIAH GARDNER** Founder & CEO GardnerGlobal, Inc



**XAVIER GRANGE** Vice President of Development **Marriott International** 



**CATHERINE GUILLOUARD** Chairwoman and CEO **RATP Group** 



**DAN HUGUES** Director **Alpha Property Insight** 



**MICHAËL KNAUTE** Director Sustainable Cities, Paris&Co



**CAROLINE LAMAUD** Co-Founder Anaxago



**LOÏS MOULAS** CEO OID - Observatoire de l'Immobilier Durable



**PETER PLAUT Executive Director Wimmer Family Office** 



**VIRGINIA RAGGI** Mayor Rome



**JONATHAN SEBBANE** Sogaris



DG **Business France** 



**BRENDAN WALLACE** Co-Founder & Managing Partner Fifth Wall



**EMILY WRIGHT** Tech editor and head of special projects **EG RBI** 





# At a Glance Programme

**Monday 14 September** 08.00 propel **2,500** attendees 36 Conferences in 2 days **OPENING RECEPTION** PARIS REAL ESTATE propel by milpim Week The flagship event

**Q** LE CENTQUATRE

20.00

08.00 propel 20.00 Paris Real Estate Week dinner featuring MIPIM Awards INTERCONTINENTAL PARIS LE GRAND 24.00

**Tuesday 15 September** 

mipim
Urban Forum
Including
Forum de la Ville

Q
LA SEINE MUSICALE

Wednesday 16 September

By invitation only

PULLMAN
TOUR EIFFEL

Thursday 17 September



### conferences & events



#### Tuesday 15 September Q LE CENTQUATRE Monday 14 September Q LE CENTQUATRE **ROOM 200 ROOM 400 ROOM 200 ROOM 100 ROOM 400 ROOM 100** 09.00 09.00 09.00 | 09.45 09.00 | 09.15 Welcome note 09.00 | 09.15 Welcome note MAPIC inno's coffee 09.30 | 09.45 09.30 09.30 09.30 | 10.00 Public authorities adressing 09.30 | 10.15 housing stakes Countryside: the future? Predictability, time to use your 09.45 | 10.30 10.00 09.45 | 10.15 Innovation by Talent Sustainable cities in motion, leading forward innovative models for a more responsible 10.30 10.30 | 11.15 urban logistics, serving a better Change management in quality of life 10.45 | 11.30 action: a human approach 11.00 11.00 10.45 | 11.30 Healthcare RE. 11.00 | 11.45 Proptech M&A: an international perspective Why people are the real driving time for maturity 11.15 | 12.30 force behind innovation? 11.30 11.30 Design Fiction - Circular and collaborative economy 11.45 | 12.30 12.00 12.00 The impact of the health crisis 12.00 | 12.45 12.00 | 12.45 on proptech investment When RE is committed to a Reimagining the workplace: 12.15 | 13.00 the future of work after greener future 12.30 12.30 Minimizing business impact pandemic when shutting down and restarting commercial buildings 13.00 13.00 13.00 | 13.45 Learning from digitalization, 13.15 | 14.00 13.15 | 14.00 13.15 | 15.00 an inspirational keynote 13.30 13.30 The risks of data collection, Climate change risks Serious Game by Gilles Babinet 13.30 | 14.15 13.30 | 15.30 from legal to ethics management: new Urban development EU wants you! Serious Game approaches and opportunities Discovering funding Urban development 14.00 14.00 opportunities 14.15 | 15.00 14.30 14.30 A fireside chat about the 14.30 | 15.15 acceleration of a client-centric Moderated chat with 14.45 | 15.15 approach Steve Wozniak, Co-Founder. 15.00 Innovation, so what? 15.00 Apple 15.30 15.30 15.30 | 16.15 Cities of tomorrow: 15.45 | 16.30 15.45 | 16.30 15.45 | 16.30 15.45 | 16.45 new approaches to urban 16.00 16.00 Assessing value creation from The urban mobility equation: Data analytics and Al: Student challenge finals design 16.00 | 17.15 building high challenge & solutions the transformation of the RE Design Thinking - Circular and industry collaborative economy 16.30 16.30 17.00 17.00 17.00 | 18.00 17.00 | 17.45 17.00 | 18.00 18.15 | 20.00 PropTech Startup Europe Startup competition Proptech plus: the future lies in tech infrastructures Awards - Proptech House 17.30 17.30 **OPENING RECEPTION PARIS** propel 18.00 18.00 Week



# NOT TO BE MISSED | Monday 14 September



### **TALENT**

11.00 > 11.45 | Room 200

### Why people are the real driving force behind innovation?

Companies and organisations need to have innovation in their DNA, rather than relying on start-ups or specialist teams to make innovation happen. Be inspired by fresh ideas on how to make your business more innovative. What is the best way to unlock innovation through your people and across your teams?



Annemie Ress Founder - PurpleBeach / Managing Director - Innogy Innovation Hub

### INVESTMENT

11.45 > 12.30 | Room 400

### The impact of the health crisis on proptech investment

The health crisis has affected the core of our societies and economies, including investment in proptech. How can we measure the degree and consequences of this impact?



Faisal Butt Founder & CEO Pi Labs



**Roxanne Varza** Director Station F



MODERATOR Natasha Terinova Program Director Reach

### **USER EXPERIENCE**

11.15 > 11.45 | Room 400

### Learning from digitalization, an inspirational keynote by Gilles Babinet

Where does the digital revolution come from and why is it fundamentally accelerating, while transforming our social and economic organizations? Digital entrepreneur and adviser Gilles Babinet talks about the links between technology and sustainability, and how they are bringing a whole new world of opportunities to real estate.



Gilles Babinet CEO LAITAO

### INVESTMENT

13.30 > 14.15 | Room 200

### **EU wants you! Discovering funding opportunities**

Discover ESCALAR, the European Commission's newly launched investment programme designed to provide growth finance for start-ups and scale-ups so that they stay in Europe. As a pilot, ESCALAR is providing up to €300m, with the aim of increasing the investment capacity of venture capital and private equity funds, triggering investments of up to €1.2bn. Meet the opportunities!



Rudy Aernoudt Chief Economist European Commission



MODERATOR
Dirk Paelinck
Chairman
European PropTech
Association



# NOT TO BE MISSED | Monday 14 September



### **INVESTMENT**

**14.15 > 15.00** | Room 400

### A fireside chat about the acceleration of a client-centric approach

When Méka Brunel and Brendan Wallace met earlier this year, they talked about Gecina's approach to innovation and CSR. Since then the health crisis has accelerated key trends in the proptech world. They now catch up over a fireside chat to exchange views about the rapid move towards a more client-centric approach.



**Méka Brunel** CEO Gecina



Brendan Wallace Co-Founder & Managing Partner Fifth Wall

### **USER EXPERIENCE**

15.45 > 16.30 | Room 200

### Assessing value creation from building high

As "vertical urbanisation" takes off, is it time to rethink the smart city? Is high-rise architecture just as desirable today? A strategic view on how to enhance the use of space in cities as we build skywards, and how high rises affect the social interaction of occupants.



**Pablo Nakhlé-Cerruti** CEO Viparis



Robin Rivaton Investment Director Idinvest Partners

### **SUSTAINABILITY**

15.30 > 16.15 | Room 400

### Cities of tomorrow: new approaches to urban design

Good urban planning is one of the keys to building resilience. We look at how urban design can enhance the life of not only the city but also its inhabitants in socio-economic and environmental terms. Using the example of Hamburg's waterfront HafenCity, we show how mixed-use development is fundamental to good urban design.



Jürgen Bruns-Berentelg CEO HafenCity Hamburg GmbH



**Lionel Grotto**CEO
Choose Paris Region



Olivier Saguez CEO & Founder Saguez & Partners

### **INNOVATION**

17.00 > 18.00 | Room 200

### Startup competition

The first, European stop of the Propel by MIPIM Startup Competition, with the final of the global roadshow taking place in Cannes in March 2021. Come and meet the most innovative European start-ups in our four categories: sustainability, data, investment and user experience.



Aaron Block
Co-Founder and Managing Director
MetaProp



# NOT TO BE MISSED | Tuesday 15 September



### **INVESTMENT**

10.45 > 11.30 | Room 400

### Proptech M&A: time for maturity

Leading venture capitalists are attracting more and more investment globally. Which VC platforms and teams are leading the pack in terms of funding power and tech ecosystems? What makes for a top global investment strategy? What does the future hold? And in Europe?



Arnie Sriskandarajah **Managing Director** Round Hill Ventures

### SUSTAINABILITY

10.45 > 11.30 | Room 200

### Healthcare RE, an international perspective

Find out how and why investors and REITs are playing an ever more important role in the healthcare sector. Join us for an overview of trends and developments in healthcare real estate, including a reflection on the next generation of smart buildings and how to meet the new workplace needs of healthcare employees.



Caroline Lamaud Co-founder Anaxago

### **SUSTAINABILITY**

13.15 > 14.00 | Room 200

### Climate change risks management: new approaches and opportunities

In terms of likelihood and impact, extreme weather events and failure in implementing climate-change mitigation and adaptation actions are among the top 3 risks according to the World Economic Forum (2019), the third being natural disasters. Framework of actions to reduce climate change risks are being implemented on the real estate value chain, it is time for new approaches and opportunities.



Loïs Moulas CEO OID - Observatoire de l'Immobilier Durable

### **TALENT**

15.45 > 16.45 | Room 100 Student challenge finals - More details coming soon



Clément Alteresco Founder and CEO Morning



Régine Engström Directrice des Partenariats Director of Strategy Stratégiques NSE et Directrice de la RSE **NEXITY** 



**Diego Ferri** Fabernovel



Claire Flurin R&D+Innovation Director Keys AM



**Sylvain Grisot** Urbaniste et fondateur dixit.net



Michaël Knaute Director Sustainable Cities Co-founder Paris&Co



**Caroline Laumaud** Anaxago



# NOT TO BE MISSED | Tuesday 15 September



### INVESTMENT

15.45 > 16.30 | Room 200

### Data analytics and AI: the transformation of the RE industry

How are data analytics and artificial intelligence transforming the real estate industry? We discuss key ethical questions about the collection, analysis and value of data. We also look at the risks behind sharing data, especially with so many more people working from home.



**Sébastien de Lafond** Co-founder & CEO Meilleurs Agents



**Dan Hughes** Director Alpha Property Insight

### SUSTAINABILITY

15.45 > 16.30 | Room 400

### The urban mobility equation: challenge & solutions

A panel about the role of urban actors in the transformation of a city and of urban space planning. Key representatives try to find solutions to the current technological, economic, and ecological challenges.



Bertrand Camus CEO SUEZ



Catherine Guillouard Chairwoman and CEO RATP Group



**Jonathan Sebbane**CEO
Sogaris

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### conferences & events



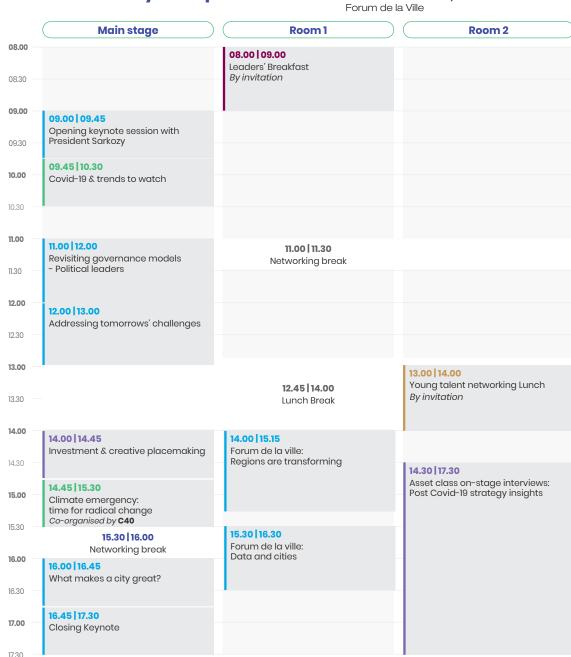
### **Tuesday** 15 September



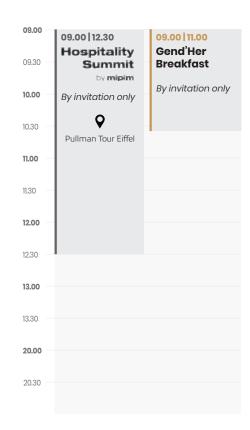
## Wednesday 16 September

### mipim **Urban Forum**

**Q** LA SEINE MUSICALE



### **Thursday** 17 September



# NOT TO BE MISSED | Tuesday 15 September





### The MIPIM Awards 2020 Jury



Chairman of the jury Méka BRUNEL Gecina CEO



**Kai-Uwe BERGMANN Bjarke Ingels Group**Partner



Hala EL AKL
PLP Architecture
Director



Serge FAUTRE
AG Real Estate
Chief Executive Officer



Paolo GENCARELLI Poste Italiane Head of Real Estate and Procurement



Marco HEKMAN
CBRE
Managing Director
Continental Europe



Aqil KAZIM
Nakheel
Chief Commercial
Officer



Frank KHOO
City Developments
Limited
Group Chief Investment
Officer



Sergey KUZNETSOV Moscow City Chief Architect



Thierry LAROUE-PONT
BNP Paribas Real Estate
CEO



**Timothy NEAL RICS**President,

# NOT TO BE MISSED | Wednesday 16 September

### **INNOVATION**

08.00 > 09.00 | Room 1

#### Leaders' Breakfast

The Leaders' Breakfast provides a unique opportunity for worldwide business leaders to gather and network with their international counterparts.

This by-invitation-only event gathers around 80 corporate senior officials and is a unique opportunity to meet and share best practices.



Courtney Fingar Editor-in-Chief FDI NS Media Group



**Steve Wozniak** Co-Founder Apple

### **URBAN PLANNING**

12.00 > 13.00 | Main stage

### Addressing tomorrows' challenges

The panel will focus on what the industry may action to address the issues that were highlighted by the pandemic. How can we rethink current models for the built environment?



Olivier Estève Deputy CEO Covivio



Paul Jaeger
Managing Director
Russell Reynolds
Associates



Courtney Fingar Editor-in-Chief FDI NS Media Group

### SUSTAINABILITY

**09.45 > 10.30** | Main stage

#### Covid-19 & trends to watch

Draw on the knowledge of our experts to analyse the impact of the Covid-19 pandemic on the global framework. What does the scientific community think? What next for our urban lives? What to expect for the world economy?



Albert Meige CEO Presans



**Dr Holger Schmieding**Chief Economist
Berenberg



Anne Senequier
Medical doctor and Co-director of
global health think tank at IRIS Institut
des relations internationales et
stratégiques

### **TALENT**

13.00 > 14.00 | Room 2

### Young talent networking Lunch - By invitation only

The Young Leaders networking event, organized in partnership with the Institut Choiseul and open to all property professionals aged under 35, aims to forge links between today's and tomorrow's decision-makers.

Co-organised by Institut Choiseul



Courtney Fingar Editor-in-Chief FDI NS Media Group



Jaebadiah Gardner Founder & CEO GardnerGlobal, Inc

# NOT TO BE MISSED | Wednesday 16 September



### **URBAN PLANNING**

14.00 > 15.15 | Room 1

### Forum de la Ville - Regions are transforming

As the main actors of local government, they are adapting to meet the world's major challenges, and strive to offer decent quality of life and positive perspectives to their inhabitants. In this session, Region Presidents will present one of their policies, which has had a transformative impact on their territory. This can include housing, transport, energy transition, urban development or local solidarities.



**François Bonneau** Président de la Région Centre-Val de Loire





1 île Seguin 92100 Boulogne-Billancourt

### INVESTMENT

14.00 > 14.45 | Main stage

### Investment & creative placemaking

The panel focuses on how to connect impact investors and creative placemaking in a post pandemic environment. What are the drivers that makes a city attractive for investors? Who is needed at the table and do we need to design a next framework for public-private partnerships?



Daniel Berger Investment Director, Real Estate (Europe) AustralianSuper



Alexander Gebauer CEO West Europe Allianz Real Estate



Karim Habra Head of Europe and Asia-Pacific Ivanhoé Cambridge



**Sébastien Pezet** Head of Western Europe Region Generali Real Estate



Peter Plaut Executive Director Wimmer Family Office

### **SUSTAINABILITY**

14.45 > 15.30 | Main stage

### Climate emergency: time for radical change Co-organised by C40

Buildings generate 40% of greenhouse gas emissions and use 30% of global resources. Construction will only intensify: we are on track to build a city the size of Stockholm per week until 2050. The way we design and build today defines tomorrow's world. C40 & ArchitectsDeclare invite you to a Climate Mobilization Act.



Helène Chartier Head of Zero Carbon Development C40 cities



Pierfrancesco Maran Deputy Mayor for Urban Planning, Green Areas and Agriculture City of Milan



**Andrew Waugh**Founding Director
Waugh Thistleton Architects

### INVESTMENT

14.30 > 17.30 | Room 2

### Asset class on-stage interviews

Post Covid-19 strategy insights

Covering hospitality, healthcare, logistics, retail, offices/co-working, co-living and housing/residential, this conference stream will contain a series of keynote speaker interviews providing their insights on the challenges and opportunities for their key individual asset classes during these unprecedented times of Covid-19. The interviewer will pose a series of questions for all asset class speakers, such as how do you plan to relaunch the business and what are the major difficulties now being faced? In so doing the audience will learn about the future strategies of different asset classes, which will provide insights to help them, their company and sector overcome the crisis towards the road to future recovery and prosperity.



**Tom Bloxham MBE** Chairman Urban Splash



**Frederic Dib**President
MoZaïC Asset Management



**Frédéric Durousseau**Chief Real Estate and
Development Officer
Korian



**John Eckbert** Chief Executive Officer FIVE GUYS



**Jan Garde**Founder & chairman
THE EMBASSIES



**Jamie Hodari** CEO and Co-founder Industrious



**Giorgio Manenti** Managing director Eastdil Secured



Patrick Nelson Head of Europe Executive Vice President WeWork



**Gahir Rajdeep**Director
CoCreations/ Room



Ian Sandford President EUROFUND & INTU COSTA DEL SO



Marie-Cécile Tardieu DG Business France



**Cécile Tricault**Regional Head
Southern Europe
Prologis

# NOT TO BE MISSED | Wednesday 16 September



### **URBAN PLANNING**

15.30 > 16.30 | Room 1

#### Forum de la Ville - Data and cities

The Champs Elysées Committee entrusted the agency PCA Stream and its architect Philippe Chiambaretta to imagine a complete redevelopment the avenue, its gardens and its squares (Place de la Concorde, Place de l'Etoile). The ensuing project, called "reenchanting the Champs-Elysées" was shown to the public at the Pavillon de l'Arsenal, in Paris, and was voted on by 100 000 participants through the online platform make.org. The project has been endorsed by the Mayor of Paris

The study drawn up by the architect is based on a robust scientific approach, with data points from several different sources: car and pedestrian traffic, ad hoc opinion surveys, noise and atmospheric pollution, post-project traffic simulation, etc...The underlying idea is that data should help city planners to enhance a city's attractiveness, its inclusiveness and its sustainability. It should also help to measure the impact of urban developments through a test and learn process.



Philippe Chiambaretta Architect and Founder PCA-STREAM

### **URBAN PLANNING**

16.00 > 16.45 | Main stage

What makes a city great?

The panel will discuss what citizens and end-users seek as a lifestyle and gauge new ways of consuming the city: home office, amenities and services needed.



Véronique Bédague-Hamilius CEO in charge of Commercial and Local Authority Clients Nexity



**Cécile De Guillebon** Renault VP, Real Estate & Facility Management

### **HOSPITALITY**

#### 09.00 > 12.30

### Hospitality Summit: close door-event

The next paradigme

The hospitality sector has of course been severely impacted by Covid-19 and will need to show great adaptability, creativity and innovation in future. Organised in partnership with MKG Consulting and consisting of a keynote address, roundtables and a panel discussion, this Summit will gather in a closed-door environment CEOs from the major hospitality groups along with political leaders, developers and investors to debate the challenges of continuing the trends of previous years. In particular, it will discuss how operators and investors should join forces to achieve a necessary diversification of revenues and rebalance the marketing mix between local and international guests. In addition, it will debate to what extent sustainable development can create value for assets and operations



Sylvie Bergeret
Chief Operating Officer
MKG CONSULTING



Puneet Chhatwal Franci Managing Director & Chief Executive Officer, Indian Hotels Accor The Indian Hotels Company Limited



Franck Gervais CEO Europe Accor



Xavier Grange
Vice President
Development
Marriott International
Management



**Adrien Lanotte** Senior Analyst MKG Consulting



Giorgio Manenti Managing director Eastdil Secured



Pascale Roque CEO Tourisme de Atream



Philippe Rossini Portfolio Manager SwissLife Asset Managers France



Alexander Schneider President Nikki Beach Hotels & Resorts



**Kati Soini** Senior Business Advisor Helsinki Business Hub



Olivier Verschelde Head of Service DNA - Senior Consultant EHL Advisory Services